# Certification Program on Business Analytics and Data Mining

**During September - December 2018** [15 days]



# Conducted by: SQC & OR Unit, Mumbai

Indian Statistical Institute, Room No 320, 3rd Floor Old C G O Building 101 Maharshi Karve Road, Mumbai 400 020: Tel 22014588 / 22004574 email: sqcbombay@gmail.com

www.isimumbai.co.in

#### **Introduction:**

Business analytics refers to the skills, technologies, practices for continuous iterative exploration and investigation of past business performance to gain insight and drive business planning. Data mining is the set of methods and techniques for exploring and analyzing large data sets, in an automatic or semi-automatic way, in order to find among these data certain unknown or hidden rules, association or tendencies. Both the topic requires analysis of data using statistical and quantitative techniques using various software. This program is planned to impart basic skill of data analysis is using appropriate statistical techniques and machine learning techniques.

#### **About the Institute:**

The Indian Statistical Institute is a quasi central organization under the Ministry of Statistics & Programme Implementation. It is declared by an Act of Parliament as an Institute of National Importance. Over the years the Institute has grown as a multi-disciplinary organization. It functions as a University empowered to award degrees up to Ph.D.; as a Corporation in undertaking large scale projects; as a Firm of Consultants to industries to improve Quality, Reliability and Efficiency and as a meeting place.

### **Programme Objectives:**

This program is designed to guide business analytics/ data mining professionals in extracting implicit, previously unknown and potentially useful knowledge from large data sets, developing performance models & usage of optimization techniques.

# **Program Benefits:**

The participants will acquire the knowledge on, various statistical and analytical techniques requires for business analytics and data mining. All the topics will be covered using R-studio and MS-Excel.

# **Course Coverage:**

The course is divided in 5 modules as follows:

#### Module – 1: Introduction, Basic Concepts and Visual Analytics using R

- Introduction to Analytics and concepts of statistical / machine learning / analytics problems.
- Introduction to random experiments and random variable, concepts of parameters, concepts of visual analytics using random variables and their parameters, different summary measures and presentations, examples and exercises
- Graphs and Charts for data visualisation
- Sampling Concept and Methods
- Introduction to R programming (writing R codes for data manipulation and simple graphics as well as basic statistical computations) with hands on exercises.

#### Module – 2: Probability distributions, Estimation and Hypothesis Testing

- Distribution as a model of a business process; usage of distribution for decision making.
- Probability and Distributions, understanding normal distribution, brief introduction to some useful distributions, probability computations
- Estimation and hypothesis Testing
  - Estimation of parameters like means, variances, proportions and model parameters in different circumstances and their usages in analytics;
  - Concepts of standard errors and confidence intervals
  - Theory of estimates; concept of likelihood, sufficiency and information criteria.
  - Formulating hypotheses in real life scenarios
  - Test for means, variances, proportions, odds ratios and relative risks

#### Module – 3: Prediction Modeling through Regression

- Simple and multiple linear regressions.
- Concepts of cross validation usage of validation set, LOOCV, k fold cross validation and concepts of bootstrap.
- Logistic regression
- Introduction to censored data, Survival analysis models
- Nonparametric estimation of survival probability using Kaplan Meier method

#### Module – 4: Tree based Method, Forecasting and Segmentation

- Classification and Regression Tree including concepts of bagging, random forests and boosting, fitting and validating tree based models
- Forecasting Models exponential smoothing (Holt and winters model) and ARIMA.
- Cluster analysis, carrying out non-hierarchical clustering using R, choosing the right solution for non-hierarchical clustering

#### Module – 5: Neural Network and Deep Learning:

- Association rule mining (Market Basket) analyses
- Naïve Bayes classifier
- Artificial Neural Network
- Introduction to deep learning including projects and presentation
- Wrap up and examination

After each module assignments will be given. Participants need to carry out the assignments in team and present the finding in first day of next module.

# **Target Participants:**

- Managers / Executives/ Professionals/ Students associated with data analysis or planning to make career in Analytics.

[Note: The participants should have a basic operating understanding of calculus, matrices and linear algebra. Attending the program without this background is possible, but likely to be more challenging.]

#### **Schedule:**

September	7-9:	Module – 1 (Friday, Saturday and Sunday)
September	21-23:	Module – 2 (Friday, Saturday and Sunday)
October	5-7:	Module – 3 (Friday, Saturday and Sunday)
November	23-25:	Module – 4 (Friday, Saturday and Sunday)
<b>December</b>	7-9:	Module – 5 (Friday, Saturday and Sunday)

#### **Faculty:**

Experienced faculties of SQC & OR Division having in-depth experience in data analysis and its application in various industries.

#### **Course Fee:**

- INR 100000/- per participant + 18% GST (INR 118000/-) **for corporate/sponsored persons**
- INR 80000 per participant + 18% GST (INR 94400/-) **for students and individual participants**
- US\$ 2000 for overseas participants (inclusive of course material, kit, lunch & snacks).

#### **Registration:**

- Please send your nomination along with appropriate course fee in the attached registration format. Before making online payment, please check availability of seats. Fees once paid will not be refunded under any circumstances
- All participants are required to bring laptop, for carrying out analysis using R-studio.
- Registrations are done on 'first come first served' basis.

### **Important Dates:**

Last date of submission of nominations: August 31, 2018

Program dates: September 7-9, September 21-23, October 5-7, November 23-25 and

**December 7-9, 2018** 

Timing: 9:30 hrs - 17:30 hrs

#### Venue:

Conference Room, SQC & OR Unit, Indian Statistical Institute, Room No 320, 3rd Floor Old C G O Building 101 Maharshi Karve Road, Mumbai 400 020

# Sponsored/Individual/Overseas

# Training Programme on Certification program for Business Analytics and Data Mining September – December 2018

	•					
Organization:						
Mailing Address:						
Contact Person:						
E-mail:						
Phone: Fax:						
Details of the par	rticipants attending the	e program:				
1. Name :						
Position:						
2. <i>Name</i> :						
Position:						
of "Indian Statist Amount:	heque attached (Rs *) payable	e at Mumbai	·	@18%) in favour		
Bank:	Branch:					
Signature:	Branch : Name :		Date :			
	online payments [please STATE BANK OF It		ails of online pay	ment to office]		
		CAL INSTITU	TF Type: Currer	nt		
Branch:	INDIAN STATISTICAL INSTITUTE, Type: Current MUMBAI MAIN BRANCH					
	MUMBAI MAIN BRANCH MUMBAI SAMACHAR MARG, HORNIMAN CIRCLE, FORT					
Dank Haaress.	MUMBAI 400023	TIAK MAKO, I		CLL, I OKI		
IFSC code:						
Signature :						
Name :	Date					
Xerox copy of thi	s form may be used in	case of more po	articipants. Pleas	e e-mail the form		
to: sqcbombay@	gmail.com or send to :					
	r, SQC & OR Unit, Ind Bldg,101, Maharshi K			lo,320, 3rd		
Tel. 022 - 22014:		ww.isimumbai.				